

FULL YEAR FINANCIAL STATEMENTS AND DIVIDEND ANNOUNCEMENT FOR FINANCIAL YEAR ENDED 31 DECEMBER 2004

- 1(a) Income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

	2004 S\$'000	Group 2003 S\$'000	Change %
REVENUE	68,093	56,975	19.5
Cost of sales	(53,315)	(42,748)	24.7
GROSS PROFIT	<u>14,778</u>	<u>14,227</u>	3.9
Other operating income	194	126	54.0
Marketing & Distribution costs	(1,485)	(1,563)	(5.0)
Administrative expenses	(6,499)	(6,369)	2.0
Other credits / (charges)	94	(62)	n.m
Profit from operations	<u>7,082</u>	<u>6,359</u>	11.4
Finance costs	(52)	(23)	126.1
Profit before income tax	<u>7,030</u>	<u>6,336</u>	11.0
Income tax expense	(1,294)	(1,446)	(10.5)
Net profit for the year	<u>5,736</u>	<u>4,890</u>	17.3
Net profit attributable to shareholders	<u>5,736</u>	<u>4,890</u>	17.3

n.m denotes not meaningful

The following items have been included in arriving at the Group's results :

	Group	
	31.12.04 S\$' 000	31.12.03 S\$' 000
Interest income	42	22
Other income	152	104
Foreign exchange (loss) (net)	(1)	(94)
Gain on disposal of property, plant and equipment	45	83
Property, plant and equipment written off	-	(1)
Depreciation	(565)	(442)
Bad trade debts recovered	68	16
Provision for doubtful trade debts	(17)	(66)
Interest expense	(52)	(23)

1(b)(i) Balance sheet (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

	Group		Company	
	2004 S\$'000	2003 S\$'000	2004 S\$'000	2003 S\$'000
ASSETS				
Current assets:				
Cash and cash equivalents	5,938	7,639	925	4,735
Trade receivables	21,071	15,921	-	-
Other receivables and prepayments	639	431	5,877	1,163
Inventories	4,840	1,306	-	-
Total current assets	32,488	25,297	6,802	5,898
Non-current assets:				
Other receivables and prepayments	948	562	-	-
Investments in subsidiaries	-	-	6,236	6,039
Other investments	21	21	-	-
Goodwill on consolidation	1,032	-	-	-
Property, plant and equipment	6,877	6,051	228	296
Total non-current assets	8,878	6,634	6,464	6,335
Total assets	41,366	31,931	13,266	12,233
LIABILITIES AND EQUITY				
Current liabilities:				
Short-term borrowings	72	-	-	-
Trade payables and accrued liabilities	18,092	12,722	278	57
Other payables	1,150	918	1,964	1,177
Income tax payable	1,307	1,470	-	-
Current portion of finance leases	45	19	-	-
Current portion of interest bearing borrowing	-	303	-	-
Total current liabilities	20,666	15,432	2,242	1,234
Non-current liabilities:				
Finance leases	118	30	-	-
Deferred taxation	93	90	-	-
Interest-bearing borrowings	-	1,193	-	-
Total non-current liabilities	211	1,313	-	-
Minority Interests	805	-	-	-
Shareholders' equity	19,684	15,186	11,024	10,999
Total liabilities and equity	41,366	31,931	13,266	12,233

Ratio	GROUP	
	31.12.04	31.12.03
Inventory days	26	11
Trade receivables days	99	102
Gearing	0.01	0.1

REVIEW OF FINANCIAL POSITION

Current assets

Current assets of the Group increased by \$7.2 million, from \$25.3 million at 31 December 2003 to \$32.5 million at 31 December 2004. This is due to :

- (a) increase in other receivables and prepayments of \$0.2 million. This relates to receivables due from our mutual cooperation partner in Guangzhou.
- (b) increased inventory of \$3.5 million. \$1.9 million relates to inventory we have purchased for Sinwa Offshore where new product lines such as ropes, anchor chains and deck fittings will be offered to customers and \$0.4 million is for additional inventory carried for marine supply. Remaining \$1.2 million is for inventory resulting from acquisition of Windsor and three Australian companies.
- (c) increase in trade receivables of \$5.2 million. \$1.4 million is due to additional billing during the last quarter of FY2004 compared to FY2003. Remaining \$3.8 million are receivables attributable to Windsor and three Australian companies
- (d) reduction in cash of \$1.7 million. \$1.2 million was used to pay off remaining loan on the acquisition of property adjoining 28 Joo Koon Circle and \$0.5 million was partial payment of the three Australian companies

Non-current assets

Non current assets of the Group increased by \$2.2 million, from \$6.6 million at 31 December 2003 to \$8.8 million at 31 December 2004. This is due to :

- (a) increase in other receivables and prepayments of \$0.4 million. \$0.3 million relates to receivables due from our mutual cooperation partners in Guangzhou and Shanghai and \$0.1 million due from our newly incorporated subsidiary in Australia
- (b) Goodwill of \$1.0 million arising from acquisition of Windsor and three Australian companies.
- (c) increase in of \$0.8 million on property, plant and equipment. We added \$0.5 million in fixed assets comprising cold room (\$150K), motor vehicles (\$223K), office renovation (\$40K) and office equipment (\$57K). Remaining \$0.3 million is attributable to assets of the three Australian companies.

Current liabilities

Increase in current liabilities of the Group of \$5.2 million, from \$15.4 million at 31 December 2003 to \$20.7 million at 31 December 2004. This is due to :

- (a) increase in trade payables and accrued liabilities of \$5.4 million as a result of increased purchases made during the period to meet higher sales.
- (b) increase in other payables of \$0.2 million resulting from shares to be issued on the acquisition of the three Australian companies offset by the reduction of \$0.6 million resulting from the payment of director's loan.
- (c) reduction in current portion of interest bearing borrowings \$0.3 million due to payment of loan taken on purchase of 24 and 26 Joo Koon Circle and 35 Joo Koon Road

Non-current liabilities

Non-current liabilities comprise finance leases and long-term borrowing. The reduction of \$1.1 million at 31 December 2004 is due to paying down loan on term loan secured for purchase of 3 properties adjacent to 28 Joo Koon Circle.

1(b)(ii) Aggregate amount of group's borrowings and debt securities

Amount repayable in one year or less, or on demand

As at 2004		As at 2003	
Secured	Unsecured	Secured	Unsecured
45,000	72,000	322,000	-

Amount repayable after one year

As at 2004		As at 2003	
Secured	Unsecured	Secured	Unsecured
118,000	-	1,223,000	-

Details of any collateral

The secured liabilities relate to :

- hire purchase financing for productive plant and machinery

CONSOLIDATED STATEMENT OF CASH FLOWS

	<u>2004</u> S\$'000	<u>2003</u> S\$'000
Cash flows from operating activities:		
Profit before income tax	7030	6,336
Adjustments for:		
Depreciation	565	442
Doubtful debt provided	17	66
Doubtful debt recovered	(68)	(16)
Interest income	(42)	(22)
Interest expense	52	23
Plant and equipment written off	-	1
Gain on disposal of plant and equipment	(45)	(83)
Operating profit before working capital changes	<u>7,509</u>	<u>6,747</u>
Trade receivables	(2,990)	(4,761)
Other receivables and prepayments	(524)	(163)
Inventories	(2,878)	(120)
Trade payables and accrued liabilities	3,053	3,690
Other payables	(583)	(233)
Cash generated from operations	<u>3,587</u>	<u>5,160</u>
Interest paid	(52)	(23)
Interest received	42	22
Income tax paid	(1,461)	(1,255)
Dividends paid	(1,250)	(1,250)
Net cash from operating activities	<u>866</u>	<u>2,654</u>
Cash flows from investing activities:		
Proceeds from disposal of plant and equipment	48	135
Purchase of property, plant and equipment	(388)	(3,800)
Acquisition of subsidiaries	(511)	-
Increase in intangibles	(224)	-
Net cash (used in) investing activities	<u>(1,075)</u>	<u>(3,665)</u>
Cash flows from financing activities:		
Increase/(Decrease) in borrowings	(1,424)	1,495
Proceeds from issuing share capital	-	4,740
Decrease in finance lease	(44)	(16)
Net cash (used in)/from financing activities	<u>(1,468)</u>	<u>6,219</u>
Net effect of exchange rate changes in consolidating foreign subsidiary	<u>(24)</u>	<u>7</u>
Net (decrease)/increase in cash and cash equivalents	<u>(1,701)</u>	<u>5,215</u>
Cash at beginning of year	7,639	2,424
Cash at end of year	<u>5,938</u>	<u>7,639</u>

1(d)(i) SINWA LIMITED
Statement of changes in equity
For the nine months ended 30 December 2004

GROUP	Share Capital S\$' 000	Share Premium S\$' 000	Translation Reserve S\$' 000	Accumulated Profits S\$' 000	Total S\$' 000
At 1 January 2004	6,250	3,490	11	5,435	15,186
Net profit for the year	-	-	-	5,735	5,735
Foreign translation reserve	-	-	13	-	13
Dividend paid	-	-	-	(1,250)	(1,250)
Balance at 31 December 2004	6,250	3,490	24	9,920	19,684

At 1 January 2003	5,000	-	5	1,795	6,800
Issue of shares	1,250	-	-	-	1,250
Premium arising from issue of shares	-	3,490	-	-	3,490
Net profit for the year	-	-	-	4,890	4,890
Foreign translation reserve	-	-	6	-	6
Dividend paid	-	-	-	(1,250)	(1,250)
Balance at 31 December 2003	6,250	3,490	11	5,435	15,186

COMPANY	Share Capital S\$' 000	Share Premium S\$' 000	Translation Reserve S\$' 000	Accumulated Profits/(Losses) S\$' 000	Total S\$' 000
At 1 January 2004	6,250	3,490	-	1,257	10,997
Net profit for the year	-	-	-	1,277	1,277
Dividend paid	-	-	-	(1,250)	(1,250)
Balance at 31 December 2004	6,250	3,490	-	1,284	11,024

At 1 January 2003	5,000	-	-	1,371	6,371
Issue of shares	1,250	-	-	-	1,250
Premium arising from issue of shares	-	3,490	-	-	3,490
Net profit for the year	-	-	-	1,138	1,138
Dividend paid	-	-	-	(1,250)	(1,250)
Balance at 31 December 2003	6,250	3,490	-	1,259	10,999

2 The figures have not been audited or reviewed.

3 Not applicable.

4 The financial information included in this report have been prepared using the same accounting policies and methods of computation as presented in the financial statements for the year ended 31 December 2003. A summary of the significant accounting policies can be found on pages 50 to 52 of the Company's 2003 Annual Report dated 3 March 2004.

5 There were no changes in accounting policies and methods of computation.

6 Earnings per ordinary share of the group

	Group Figures	
	2004	2003
Earnings per ordinary share for the year based on net profit after tax and minority interest :		
(i) Based on weighted average number of ordinary shares in issue	4.59 cents	4.05 cents
(ii) On a fully diluted basis	4.59 cents	4.05 cents

The basic and fully diluted earnings per share for FY2004 have been calculated based on profit after tax of \$5,736,000 and 125,000,000 ordinary shares in issue.

The basic and fully diluted earnings per share for FY2003 have been calculated based on profit after tax of \$4,890,000 and the weighted number of ordinary shares in issue of 120,833,334.

7 Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

	Group Figures		Company Figures	
	2004	2003	2004	2003
Net asset backing per ordinary share based on the number of shares in issue at end of year	15.75 cents	12.15 cents	7.64 cents	8.80 cents

The net asset value per share of the Group has been calculated based on shareholders' equity of \$19,684,000 (31 December 2003 : \$15,186,000) and share capital of 125,000,000 ordinary shares.

The net asset value per share of the Company has been calculated based on shareholders' equity of \$9,544,000 (31 December 2003 : \$10,999,000) and share capital of 125,000,000 ordinary shares.

8 SINWA LIMITED

Review of performance of the Group Overview

	Group				
	2004 S\$' 000	%	2003 S\$' 000	%	% of Increase (Decrease)
Revenue by business segment					
Supply	62,827	92.3%	52,538	92.2%	19.6%
Agency	561	0.8%	859	1.5%	-34.7%
Projects	1,265	1.9%	3,578	6.3%	-64.6%
Offshore	3,440	5.1%	-	0.0%	-
	<u>68,093</u>	100.0%	<u>56,975</u>	100.0%	19.5%
Gross Profit					
	2004 S\$' 000	Gross Profit margin %	2003 S\$' 000	Gross Profit margin %	
Gross Profit by business segment					
Supply	13,079	20.8%	11,808	22.5%	
Agency	325	57.9%	285	33.2%	
Projects	709	56.0%	2,134	59.6%	
Offshore	665	19.3%	-	nm	
	<u>14,778</u>	21.7%	<u>14,227</u>	25.0%	
REVENUE					
	2004 S\$' 000	%	2003 S\$' 000		
By Geographical Market					
Europe	52,636	77.3%	45,580	80.0%	15.5%
Asia	8,239	12.1%	5,128	9.0%	60.7%
Others	7,218	10.6%	6,267	11.0%	15.2%
	<u>68,093</u>	100.0%	<u>56,975</u>	100.0%	19.5%

REVENUE

For the twelve months ended 31 December 2004, our revenue totalled \$68.1 million compared to \$57.0 million for the corresponding period of the immediately preceding financial year. Of the \$11.1 million increase in revenue, Supply accounted for \$10.3 million and Offshore contributed \$3.4 million whilst Agency and Projects recorded reduction of \$0.3 million and \$2.3 million respectively.

The \$10.3 million increase in Supply can be accounted for as follows :

- (a) \$1.2 million was from the supply of initial stores to 55 new vessels for period ended 31 December 2004 compared to 36 for period ended 31 December 2003
- (b) \$1.5 million was contributed by our appointed marine supply and logistics companies in Dalian, Shanghai and Guangzhou
- (c) remaining \$7.6 million was due mainly to more vessels serviced in Singapore; from 4,304 vessels for period ended 31 December 2003 to 4,778 for period ended 31 December 2004

Agency revenue fell by \$0.3 million or 34.7% from \$0.9 million for FY2003 to \$0.6 million for FY2004 due to lower business volumes.

The \$2.3 million reduction in project revenue was due to smaller value of work carried out on heating, ventilation and airconditioning (hvac) work.

Europe continues to be the main contributor to our total revenue. Of the total revenue of \$68.1 million for FY2004, sales to European customers amounted to \$52.6 million or 77.3% of our total revenue while sales contributed by Other countries and Asia were \$7.2 million or 10.6% and \$8.2 million or 12.1% respectively.

GROSS PROFIT

Higher revenue provided increased gross profit of \$0.6 million, from \$14.2 million in FY2003 to \$14.8 million in FY2004.

Our overall gross profit margin of 21.7% for FY 2004 is lower than 25% for FY2003. As sales contribution from our appointed marine supply partners in Dalian, Guangzhou and Shanghai increased, this will affect our overall gross profit margin. Lower project billing which traditionally has higher gross profit have also caused dilution in overall gross profit margin.

OPERATING EXPENSES

Our operating expenses comprise marketing and distribution costs and administrative expenses. For FY2004, operating expenses of \$8.0 million represents 11.7% of total sales compared to 13.9% for the corresponding period in 2003.

Marketing and distribution costs include travelling, advertising, promotion, marketing and other fulfillment expenses. For FY2004, marketing and distribution costs as a percentage of revenue is 2.2% compared to 2.7% for FY2003. Stringent control have enabled us to keep our marketing and distribution costs low compared to the corresponding period in the preceding year.

Administrative expenses consist mainly of salary-related expenses (including remuneration of directors, sales and marketing and administrative staff), premises-related expenses (such as rental, office maintenance and utilities), depreciation of assets and other miscellaneous costs. Administrative expenses increased by \$0.2 million from \$6.3 million for FY2003 to \$6.5 million for FY2004. Of the \$0.2 million increase, \$0.1 million is due to higher JTC rental and property tax and \$0.1 million due to higher depreciation arising from fixed assets additions

Net profit after tax (PAT) increased by \$0.8 million or 17.3%, from \$4.9 for FY 2003 to \$5.7 million for FY 2004.

The profit figures do not include contribution from Australian subsidiaries.

9 No profit forecast or profit guarantee has been issued for the period under review.

10 A commentary at the date of the announcement of the competitive conditions

FY2004 was a year of acquisitions for Sinwa - having acquired Windsor and three marine logistics companies in Australia's key port cities of Sydney, Melbourne, Port Hedland, Fremantle and Darwin, Australia. These acquisitions strengthen our position as Asia Pacific's leading marine supply and logistics group. With our Australian acquisitions, Sinwa currently service 75 ports from 14 locations spanning 5 countries.

Going forward, the Group expects its Supply operations to continue on a strong growth path, especially from its China operations and first-time contributions from its Australian subsidiaries. The Supply business will continue to grow in tandem with the overall increase in world-wide shipping traffic, particularly in the escalating volume of trade between China and the rest of the world. Shipyards in S Korea, Japan and China will be kept busy till 2007 and this will boost our Supply business to newbuildings.

With new vessels coming on stream and older vessels taken out, we see a slow-down for replacement of thermal insulation for the year under review. However, overall we expect Projects to pick up in the second half of the year; particularly in Dili (East Timor) and Port Hedland and Darwin (Australia) where the bulk of the offshore companies are currently located.

Our Agency business is expected to stabilize with existing customers. We are working towards obtaining some new contracts with existing shipowners with whom we are currently providing supplies in ship stores.

Barring unforeseen circumstances, the Directors expect FY 2005 to be another profitable year.

11 Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on ?

Name of Dividend	First & Final
Dividend Type	Cash
Dividend Rate	1.00 cent per ordinary share (one tier)
Par value of shares	\$0.05

(b) Corresponding Period of the immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year ?

Name of Dividend	Ordinary Share Final
Dividend Type	Cash
Dividend Rate	1.00 cent per ordinary share (net of tax)
Par value of shares	\$0.05
Tax rate	22%

(c) Date payable 18-May-05

(d) Books closure date 27-Apr-05

Registrable Transfers received by the company upto 5.00 pm on 26 April 2005 will be registered before entitlements to the dividend are determined. Notice is hereby given that the Share Transfer Books and Register of Members of the Company will be closed on 27 April 2005 for preparation of dividend warrants.

12 If no dividend has been declared/recommended, a statement to that effect
Not applicable

PART II ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3, or Half Year Results)

- 13 Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

Segmental Results	2004		Group		2003	% of Increase (Decrease)
	S\$'000	%	S\$'000	%		
REVENUE						
By Geographical Market						
Europe	52,636	77.3%	45,580	80.0%	15.5	
Asia	8,239	12.1%	5,128	9.0%	60.7	
Others	7,218	11.2%	6,267	11.0%	15.2	
	<u>68,093</u>	100.0%	<u>56,975</u>	100.0%	19.5	
REVENUE						
By Activity						
Supply	62,827	92.3%	52,538	92.2%	19.6	
Agency	561	0.8%	859	1.5%	(34.7)	
Projects	1,265	1.9%	3,578	6.3%	(64.6)	
Offshore	3,440		-			
	<u>68,093</u>	100.0%	<u>56,975</u>	100.0%	19.5	
PROFIT FROM OPERATIONS						
By Geographical Market						
Europe	5,334	7.8%	5,133	9.0%	3.9	
Asia	1,013	1.5%	487	0.9%	108.0	
Others	683	1.0%	716	1.3%	(4.6)	
	<u>7,030</u>	10.3%	<u>6,336</u>	11.1%	11.0	
PROFIT FROM OPERATIONS						
By Activity						
Supply	6224	9.1%	5,250	9.2%	18.6	
Agency	153	0.2%	158	0.3%	(3.2)	
Projects	336	0.5%	928	1.6%	(63.8)	
Offshore	317	0.5%	-		na	
	<u>7,030</u>	10.3%	<u>6,336</u>	11.1%	11.0	

a) **Business Segments**
2004 Group revenue and expenses

	Supply \$'000	Agency \$'000	Projects \$'000	Offshore \$'000	Unallocated \$'000	Consolidated \$'000
Total revenue from external customers	62,827	561	1,265	3,440	-	68,093
Segment results	6,224	153	336	317	-	7,030
Income tax expenses						(1,294)
Net profit for the year						5,736
Group assets and liabilities						
Segment assets	19,704	77	221	631	-	20,633
Unallocated assets	-	-	-	-	-	20,733
Total assets						41,366
Segment liabilities	16,849	26	-	1217	-	18,092
Unallocated corporate liabilities	-	-	-	-	-	2,785
Total liabilities						
Other information						
Capital expenditure	344	-	-	44	-	388
Depreciation expenses	296	41	-	23	205	565

b) **Geographical Segments**

	Revenue by geographical market	
Europe	52,636	
Asia	8,239	
Others	7,218	
Total	68,093	
	Carrying amount of segment assets	Addition to property, plant and equipment
Europe	15,949	-
Asia	2,497	388
Others	2,187	-
Total	20,633	388

b) Business Segments

2003 Group revenue and expenses

	Supply \$'000	Agency \$'000	Projects \$'000	Offshore \$'000	Unallocated \$'000	Consolidated \$'000
Total revenue from external customers	52,538	859	3,578		-	56,975
Segment results	5,250	158	928		-	6,336
Income tax expenses						(1,446)
Net profit for the year						4,890
Group assets and liabilities						
Segment assets	16,193	319	710	-	-	17,222
Unallocated assets					14,709	14,709
Total assets						31,931
Segment liabilities	12,695	20	-	-	-	12,715
Unallocated corporate liabilities					4,030	4,031
Total liabilities						16,746
Other information						
Capital expenditure	-	-	-	-	3,820	3,820
Depreciation expenses	237	-	-	-	205	442

b) Geographical Segments

	Revenue by geographical market	Carrying amount of segment assets	Addition to property, plant and equipment
Europe	45,271	13,684	-
Asia	5,328	1,611	3,820
Others	6,376	1,927	-
Total	56,975	17,222	3,820

14 There were no factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

15 A Break down of Sales

	Group 2004	2003	Change %
Sales reported for first half year	32,992	26,508	19.7
Operating profit after tax before deducting minority interest for first half year	2,908	2,629	9.6
Sales reported for second half year	35,101	30,467	13.2
Operating profit after tax before deducting minority interest for second half year	2,828	2,261	20.0

16 A breakdown of the total annual dividend (in dollar value) for the Issuer's latest full year and its previous full year

	2004 S\$' 000	2003 S\$' 000
Ordinary	1,250	1,250
Preference	-	-
Total	1,250	1,250

17 Interested Person Transactions

	Aggregate value of interested person transactions conducted under shareholders' mandate pursuant to rule 920 (excluding transactions less than \$100,000)	
Purchases	12 months ended 31 December	
	2004 \$' 000	2003 \$' 000
Sims Global Pte Ltd	307	-

The above transactions are on arm's length basis and according to normal commercial terms and are not prejudicial to the interests of the Company and its minority shareholders.

BY ORDER OF THE BOARD

SIM YONG TENG
Executive Chairman and CEO
24-02-05